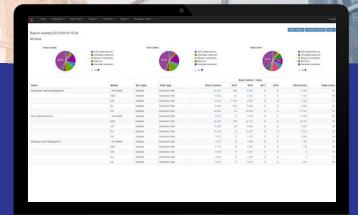# Commander Outsourced Trading Module

Manage your outsourced relationship with the latest technology

Outsourced Trading is a hot growth area for brokers in what is otherwise a very challenging environment. As Asset Managers seek ways to manage costs and stay profitable, outsourcing their trading operations has become an increasingly compelling strategy. However, managing an outsourced trading operation isn't easy and requires effective tools to manage risk and satisfy client needs.

*The Commander Outsourced Trading Module* manages all aspects of your outsourced trading program in one unified portal. Avoid all the operational risk associated with spreadsheets by using a system that was specifically built just for the needs of the outsourced trading business.

Commander Outsourced Trading provides a central platform to track client agreements, set budgets, track progress against budgets and generate invoices and statements. Commander's unbundling engine gives you the ability to set up sophisticated rules to separate the gross commissions into execution "keep", CSA- and pay-away amounts on a trade-by-trade basis. Automated daily trade loads give traders and clients the ability to track up-to-date trading activity and progress towards goals or budgets. The Reporter module adds drag and drop ad hoc reporting capabilities, providing unprecedented flexibility to create, generate and schedule reports on demand on your own, without the need for programmers.

The **Trader Portal** provides your traders the tools needed to manage their business. Starting from a high-level, traders can track and revise budgets and see daily progress toward retiring budgets. Access to the granular trade details using Commander's trade search functionality gives them the tools to filter and search for trades or groups of trades to answer their own questions and questions from stakeholders.

The **Client Portal** makes trade activity, budget progress and statements readily accessible to your clients at any time. Clients can view budgets and trade activity by broker drilling into trade details. All historical data is available to search and report on. Statements are delivered to the client portal the moment they are finalized and are available to view or download along with all past statements.

### Reliability Throughout

The *Commander Outsourced Trading module* is built on the industry leading C3 platform from Castine LLC. This platform has rock-solid security and ensures that only the proper people have access to this critical information.

### Benefits of Castine's Outsourced Trading Module

The first and most important benefit of this module is *trust.* Eliminate manual or spreadsheet-based errors with a solution that:

a) Reliably tracks daily trading activity on behalf of your clients, keeping them happy.
b) Let's you easily track and revise instructions from your clients.
c) Gives traders visibility to their progress and lets them plan daily activity quickly and efficiently.
d) Automates the generation and delivery of invoices, saving time and helping you get paid faster.
e) Delivers accurate answers immediately - instead of waiting for end-of-month or end-of-quarter reconciliations to find discrepancies.
f) Gives you a 360 degree view of your relationship with every client when used with other C3 modules.

Transparency is a key component of every relationship. With the *Commander Outsourced Trading* module, your team *and your clients* can see exactly where they stand every day.

### Features

- *The Commander Outsourced Trading module* can have an unlimited number of clients being processed at the same time.
- Total flexibility: the system is multi-currency, multi-asset class, multi-venue.
- Centralize all client agreements, and paperwork, and other documentation on one place.
- Set each client's monthly, quarterly, semi-annual, annual budgets or budget for a custom period of time, by broker. Create budget categories, track budget currency, original budget, and revised budget.
- Track progress against budgets and view commissions paid and remaining budgets in commission dollars and shares to be traded.
- Generate client invoices directly from the system and track aging receivables.
- Client portal lets clients see progress towards budgets, trade activity and invoices all in a central place.
- Each client can have their own directions as to how their trading activity should be divided up between the brokers they select.
- The system is supported by very robust trade searching and reporting tools to not only help answer questions as they come up but to also ensure that every trade has been properly allocated to the outsourced program it belongs to.
- Quick access, as it operates on a 24/7/360° basis. Management, sales, and clients (if permissioned) can use the system at any time and in any place.

## Integration with Other C3 Modules

While it is certainly possible to use Castine just for this outsourced trading module, there are other areas that your firm might benefit from, given that all or a significant percentage of trades are already being processed by Castine:

- **Compensation**. Castine's C3 platform has been recognized as the leading solution for institutional and retail brokers to report on their discretionary and grid/hurdle-based compensation reporting.
- **Commission Management**. The C3 platform is unique in that it also has complete CSA/RPA/Soft Dollar processing available.
- **Profitability**. Bring together expense, product sale, trails, commission draws, team payout rules, and full coverage management to get a crystal-clear view of each client's and each trader's contribution to the bottom line. You gain a full 360-degree view of your clients, the products and services they're using based on every transaction they undertake.

These modules can be used from day one or can be added at any time.

<p style="text-align:center; color:red;">Reduce errors, regain time, and improve client relations through this innovative system.</p>

### About Castine

Since 1982, Castine LLC has provided Cloud-based and in-house solutions to the financial industry. Our C3 platform addresses Commission management, Compliance, and Compensation and is in use by brokers, IRPs, asset managers, hedge funds, and investors worldwide.

The Castine C3 platform of integrated modules lets clients focus on specific areas where gains can be quickly realized with the confidence that the suite can grow as their needs change.

**Offices in New Jersey, London, and Buenos Aires**